



December 15, 2010

SUBJECT: C & B Machinery China Service Support Center

SHANGHAI TECHNOLOGY AND SERVICE CENTER

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C & B Machinery  
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We are pleased to announce that C & B Machinery is now offering locally based service in China. With the launch of our new Model DG-2-H Double Disc Grinder in 2006, C & B made a commitment to increase its worldwide presence. In 2008 we established local service and support in India centralized out of Chennai, India, and future plans included Mexico with service centralized out of the Monterrey, NL, Mexico.

C & B is a member of "The Association for Manufacturing Technology" (AMT). The AMT, founded in 1902, represents and promotes the interests of American providers of manufacturing machinery and equipment. Its goal is to promote technological advancements and improvements in the design, manufacture and sale of members' products in those markets; it also acts as an industry advocate on trade matters to governments and trade organizations throughout the world. They also are the same organization that organizes and sponsors IMTS - The International Manufacturing Technology Show held every other year in Chicago. AMT focuses its efforts primarily on developing and implementing programs that benefit the membership as a whole and provide support and assistance both at home in the USA and abroad with offices throughout the world.

As a member, C & B has the ability to share with other members the cost of actual service support facilities in different global markets. The facilities are staffed with highly qualified mechanical and controls technicians which receive in-depth training on participating member equipment. The staff and facility are completely dedicated to our support from technical to lodging, transportation, translation, culture issues and governmental liaisons. Support includes:

- o Local Technical Service support
- o Spare parts distribution from a free trade zone
- o U.S. Embassy and Consulate relationships
- o Chinese Visitors to the U.S. Letter of Invitation
- o Market Penetration Strategy Development
- o Organize Trade Missions
- o Information Booths and Representation at International Shows
- o Trade Assistance

**DOUBLE DISC GRINDING MACHINES • VERTICAL DISC GRINDING MACHINES • CUSTOM APPLICATIONS**



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## SHANGHAI TECHNOLOGY AND SERVICE CENTER (STC)

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### General Manager

Harry Xiao  
harryxiao@amtchina.org



Harry Xiao, General Manager, Shanghai. Mr. Xiao has over 20 years management experience in International Sales and Marketing, Asian Operations, Product Development, and Information Technology with Davenport Machine and Jensen Corporation, and with Xerox Corporation as a Marketing and IT Manager.

He has a strong technical background in prototype designing, CAD/CAM, and developing CNC attachments. Mr. Xiao holds a B.S. degree in Mechanical Engineering from Xian Jiaotong University and an M.S. degree in Mechanical Engineering from the City College of New York. He also received an M.S. degree in International Business from the Rochester Institute of Technology. Mr. Xiao relocated to China and joined the staff of the AMT Technology & Service Center in Shanghai in December of 2003.

## Complete Staff of AMT STC

- **General Manager, Harry Xiao**
- **Logistics Manager, Kevin Feng**
- **HR Manager, William Zhang**
- **Application/Outsourcing Manager, Spark Chen**
- **Accountants, Jessie Yao Amy Huang**
- **Service Manager, Simon Sun**
- **Service Engineer, Jack Zhao**
- **Service Engineer, Fred Feng**
- **Secretary, Nina Wang**

C & B has been in business since 1980, always specializing in production grinders. Over our 30 years, we have serviced all major OEM grinding machines, in addition to supplying our own double disc grinding systems. C & B is privately owned and we employ a highly-trained staff of Service Technicians and Machine Builders as well as in-house Controls Engineering and Mechanical Engineering.

C & B supplies machines for a global list of customers, with the majority of sales being in North America (NAFTA Region). We provide complete turnkey grinding cells for all U.S. automotive companies and their tier-one and two suppliers. Included in our customer base are also aerospace, bearing, heavy equipment, compressor and oil & gas industries.

We hold “preferred supplier” status with U.S. automotive companies, ISO 9001-2008 quality certification and R & M Green status with Ford Motor. We exercise in-house Reliability and Maintainability (R&M) and Failure Mode & Effects Analysis (FMEA) practices.

C & B Machinery DG-2-H  
Horizontal Double Disc



HSN (Harmonized Commodity Description and Coding System) – Code is: 846011

ECCN (Export Control Classification Number) Code is: EAR99

SIC (Standard Industrial Classification) Code is: 3541

NAICS (North American Industry Classification System) 2002 Code is: 333512

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